

Senior Applications Engineer—Bearings

Engineering and global sourcing company is seeking an articulate, experienced application engineer to help OEM customers specify and design slewing ring bearings and associated products. This position reports to the President.

Requirements:

- B.S. Mechanical Engineering or greater
- Excellent analytical abilities
- 5+ years of experience with bearing designs and their applications
- Articulate; Experienced at making technical presentations
- Strong oral and written communication skills
- Ability to work directly with customers and vendors to specify and optimize bearing designs
- Software: MathCad; Inventor 3D; MS Office Suite (Word, Excel, PowerPoint and Outlook)

Qualities:

- Entrepreneurial
- Problem-solver with a strong sense of urgency
- Solid organizational skills
- Committed to providing excellent service to customers

Company Information:

- Design, sourcing, and manufacture of slewing ring bearings and related products to a wide range of OEMs and equipment rebuilders
- Strong values-based culture
- Entrepreneurial environment
- We win by being agile and responsive to customer needs
- Fast-paced; Fast-growth; High-Energy
- Be a high-impact player on a team where every person is a valued contributor to our mission
- Tremendous growth opportunity
- Tallmadge/Cuyahoga Falls area

Current Responsibilities:

- Provide technical support for current and prospective customers—by phone, video conference, or in person.
- Respond to inquiries from web site leads, trade shows, ads, and other sources.
- Assist in the design of products for customer applications. Includes understanding applications, developing quality specs, ensuring manufacturability, and communicating with vendors.
- Build and manage customer relationships in a highly responsive manner.
- Maintain familiarity with competitor product lines.
- Stay on the cutting edge of design and manufacturing techniques to serve our customers.
- Continually seek opportunities to design and engineer additional products to solve customer problems and satisfy unmet needs.
- Effectively communicate and coordinate activities with others in the company to assure efficient operations and to be highly responsive to customers.